

# Infios Transportation Solutions Consulting (TSC)



## Transform transportation spend management into a strategic advantage

Complex supply chains and volatile markets make it harder than ever to manage transportation costs effectively, requiring shippers to make smarter, data-driven decisions about their freight spend and the logistics strategies that drive it.

Infios Transportation Solutions Consulting (TSC) equips shippers with the market intelligence, tools and expertise to go beyond cost control—turning transportation data into strategic savings and long-term efficiency gains.

### Key benefits

- Reduce transportation cost
- Improve carrier sourcing outcomes
- Gain valuable market insights and peer benchmarks
- Mitigate risks and improve network resilience
- Extend internal bandwidth and expertise
- Align transportation with business strategy

## Optimize carrier strategies and network performance with Transportation Solutions Consulting

Infios TSC is the strategic service layer complementing our Freight Audit and Payment (FAP) offering. It helps shippers optimize transportation strategies and reduce logistics costs while improving service levels. Our TSC team specializes in carrier sourcing, network modeling and strategy development. With structured methodologies across parcel, less-than-truckload (LTL), truckload (TL), ocean, rail and air, our industry experts help customers assess current-state performance, optimize carrier strategies and design more resilient networks.

### Why Infios?

#### Deep sourcing experience

Our team combines deep carrier sourcing experience with benchmarking and industry analysis to uncover hidden savings and deliver measurable ROI.

#### Smarter transportation strategies

Our consultants apply data-driven network modeling and market insights to design resilient, efficient transportation networks that strengthen supply chain performance.

#### Industry-leading expertise

Our consulting team combines deep transportation knowledge with diverse industry backgrounds to maximize project outcomes for our clients.

## How it works

Our TSC services are available for individual projects or for continuous engagements. Our cross-functional team of consultants works closely with each customer to assess their current transportation network, spend structure and the goals for the project at hand.

Working with our TSC team, customers can:

- **Reduce transportation cost** with rate benchmarking, sourcing strategy and carrier optimization.
- **Improve sourcing outcomes** using proven request for proposal (RFP) methodologies and detailed bid analysis.
- **Gain valuable market** insight with access to peer benchmarking, pricing trends and negotiation targets.
- **Align transportation with business strategy** through roadmap development, ROI modeling and integrated process design.

Our customers typically **save 7-10%** through network optimization.

## Transportation Solutions Consulting (TSC) Core Services



### Engage carriers through expert sourcing

- Across all modes, globally
- Best-in-class RFP processes
- Alternative scenario evaluations
- Leverages industry-leading sourcing tools



### Implement best path to desired future state

- Current state analysis
- Future state definition
- Application and mode fit/gap
- Integration design
- Optimization modeling
- ROI / business case development



### Optimize networks strategically

- Modal optimization
- Fleet routing and sizing
- Price/rate benchmarking
- GRI analysis
- LTL variable operating ratio (VOR) analysis
- Freight-term optimization and conversion

## Better together: TSC and Freight Audit and Payment (FAP)

When pairing TSC with Infios Freight Audit and Payment, shippers gain full control and clarity over their transportation spend. FAP ensures accuracy and visibility of transportation spend data. Transportation Solutions Consulting transforms the data into action—driving smarter network strategies and data-driven decisions that optimize transportation cost and networks long-term.



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